

Performance Based Early Recognition Coordination and Screening

Bidders' Conference
September 14, 2011



Welcome and Introductions

Ground Rules

- We are NOT going to do a go-round of introductions on the phone.
- Please keep your phones on mute unless you are asking a question
- State your name and the agency you represent before asking a question

Eligibility

- Eligible bidders are children's outpatient mental health clinics currently licensed by OMH and having a **current designation as a Child and Family Clinic-Plus provider**. Current providers of OMH licensed programs in Tier III or equivalent status (operating certificate duration of less than 12 months - other than initial certificate) are not eligible to apply.

Important Dates

- Questions posted on the website: 9/22/11
- Proposals due: 10/19/11
- Notification of award: 11/21/11
- Program start date: 1/1/12

Comprehensive Community-Wide Plan

- Define the community
- Work cooperatively with other local child-serving agencies to develop a guiding plan that will serve as a strategic plan for the Early Recognition Specialist's daily work
- Cultivate cooperative relationships with local primary care practices to promote screening activity and to facilitate referrals between clinics and primary care

Comprehensive Community-Wide Plan

- Participate in existing child-serving agency networks, or facilitate the creation of new or stronger networks, and utilize those networks to continually evaluate for the need to target and screen particular populations
- Meet or exceed annual performance benchmark of 1,000 screens

Performance Measures

- Clinic-Plus Quarterly Report
- Performance target review each June
- First annual performance target of minimum of 1000 screens will be expected by **June of 2013**
- Failure to meet the minimum could result in a pro-rated reduction in the contract amount
- Consistently poor performance for two consecutive years could result in termination of contract
- **Screens counted may include those screens conducted by community partners as part of a coordinated, comprehensive, community-wide plan for early recognition which the Early Recognition Specialist oversees**

New and Different:

- In order to meet annual screening performance requirements, multiple clinic provider agencies within the same OMH region may partner together and submit one proposal collectively.
- If multiple clinic provider agencies are partnering in this proposal, a Memorandum of Understanding, signed by a representative of each partner agency, must be attached to the submission.

Screening Performance History

- What is your current screening process
- What lessons have you learned
- How have you applied the lessons learned
- Average cost per screen=average annual screening allocation divided by average annual number of screens
- **Example: \$14,600/546=\$26.73**

Community Engagement, Outreach, and Stigma Reduction

- Implement stigma reduction curricula, social marketing activities, and program promotion activities
- Conduct community outreach and develop effective consent strategies
- Provide education to increase community awareness of social and emotional development
- Consult actively with family support service providers to improve engagement of families
- Network with parents, primary care physicians and other community leaders

Screening in NYC Schools

- Coordinate with Scott Bloom, Director of School Mental Health Services at the NYC DOE.
- He should be kept apprised of which schools you want to continue and which ones you would like to add on.
- Phone: (212) 374-6846
- SBloom5@schools.nyc.gov

Any other questions...

- Due by 5:00 p.m. **Today**
- Submit in writing by fax at (518) 473-4335
- or by **e-mail to [Donna Bradbury](#)**.