



Office of Mental Health

Older Adult Act Q and A List

1. We have interest in pursuing this RFP however we are unsure if we would be able to apply for a behavioral health license as it is a requirement within the first three months (if awarded). Can you provide feedback or guidance?

Answer: Per Section 2.4, agencies eligible to apply for this RFP are not-for-profit agencies with 501(c) (3) incorporation, that have experience providing mental health services to persons with serious mental illness. Per Section 4.3, one award will be made to the applicant with the highest score to assume the operation of an Older Adult ACT team in The Bronx. Teams will be expected to be licensed and admitting individuals within three (3) months of the contract start date.

2. Would you please clarify the start-up and annual funds to be provided by NYS OMH?

Answer: Please note, there is a typo in Section 5.5 “Operating Funding” in the RFP. To clarify, one-time start-up funds (\$100,000) and ramp up funds (\$350,000) will be allocated as a lump sum at beginning of contract for a total of \$450,000.

3. What is the total amount allocated for start-up in year one and are there any restrictions (beyond non-allowable costs detailed in Appendix X of the CFR Manual)?

Answer: Please note, there is a typo in Section 5.5 “Operating Funding” in the RFP. To clarify, one-time start-up funds (\$100,000) and ramp up funds (\$350,000) will be allocated as a lump sum at beginning of contract for a total of \$450,000.

4. What is the total amount allocated in year one beyond start-up and are there any restrictions (beyond non-allowable costs detailed in Appendix X of the CFR Manual)?

Answer: Per Section 5.5 “Operating Funding”, Older Adult ACT providers will be funded through Medicaid and net deficit funding, per the approved ACT Model for a Downstate 48 slot Team. The annual expected Medicaid revenue per team is as follows: 48 Slot Team: Downstate \$862,428. Available annual net deficit funding per team is as follows: 48 Slot Team: Downstate \$92,283 and receive service dollars in the amount of \$25,790. Appropriate uses of these funds are outlined in Service Dollar Guidance.

5. What is the total amount allocated in each of the following years and are there any restrictions (beyond non-allowable costs detailed in Appendix X of the CFR Manual)?

Answer: Per Section 5.5 “Operating Funding”, Older Adult ACT providers will be funded through Medicaid and net deficit funding, per the approved ACT Model for a Downstate 48 slot Team. The annual expected Medicaid revenue per team is as follows: 48 Slot Team: Downstate \$862,428. Available annual net deficit funding per team is as follows: 48 Slot Team: Downstate \$92,283 and receive service dollars in the amount of \$25,790. Appropriate uses of these funds are outlined in Service Dollar Guidance.

6. The RFP states that the selected provider will be provided with one time start-up funds of \$100,000 and ramp up funds \$50,000 allocated as a lump sum at the beginning of the contract “for a total of \$450,000.” If \$150,000 is allocated at the start (one time startup funds of \$100k and \$50 ramp up funds), when/how is the remaining \$300,000 provided?

Answer: Please note, there is a typo in Section 5.5 “Operating Funding” in the RFP. To clarify, one-time start-up funds (\$100,000) and ramp up funds (\$350,000) will be allocated as a lump sum at beginning of contract for a total of \$450,000.

7. The RFP lists available new deficit funding per downstate team as \$92,790 and \$25,790 for service dollars.

Answer: Per Section 5.5 “Operating Funding”, Older Adult ACT providers will be funded through Medicaid and net deficit funding, per the approved ACT Model for a Downstate 48 slot Team. The annual expected Medicaid revenue per team is as follows: 48 Slot Team: Downstate \$862,428. Available annual net deficit funding per team is as follows: 48 Slot Team: Downstate \$92,283 and receive service dollars in the amount of \$25,790. Appropriate uses of these funds are outlined in Service Dollar Guidance.

8. How/when are the deficit dollars paid to providers?

Answer: Net Deficit and Service dollars provided on this contract will be paid out in equal quarterly amounts throughout the year.

9. Is this invoiced separately or through Medicaid reimbursement?

Answer: See Answer for Question 8.

10. What do service dollars cover?

Answer: Appropriate uses of Service Dollar funds are outlined in Service Dollar Guidance, which can be found on the [OMH ACT website](#).

11. Should net deficit funding and service dollars be included in the proposed overall operating budget?

Answer: Yes, all incoming funds should be programmed for.

12. The RFP states, "The indirect cost/administrative overhead rate is capped 10%," but the Budget template instructions state that providers should assume, "A&OH %, no greater than 15%." Please clarify what indirect rate to use and whether providers with NYC Mayor's Office of Contracts approved NYC ICR rates in excess of 15% will be allowed to use their higher actual rates.

Answer: The template allows for the applicant to enter their own % for this RFP the admin % should be no more than 10%.

13. Are their guidelines/restrictions on inflators/COLAs to be used in the out-year budget assumptions?

Answer: Out years should not include inflators or escalators.

14. The budget template provides for out-year start-up assumptions (years 2-5 start-up funding for PS and OTPS). Should we assume \$0 for the out-years?

Answer: Yes.