Goals of Reform

- Sustain Mental Health Clinic services as the core level of ambulatory care
- Equitable reimbursement model that tracks clinical requirements
- Increase overall investment in clinics, improve access
- Create clinic model that positions providers better under Health Care Reform
- Gradual transition period allowing for adjustments, adaptation
- HIPAA Compliance
OMH Clinic Restructuring
Milestone Timeline

2006
Executive Budget funds PCG Report 2006-2007

2007
PCG Report to the Legislature 3/1/2007
First Official Stakeholder Group 8/30/2007

2008
People First Listening Forums Spring 2008
Medicaid Neutrality and COPs Cap Eliminated 2008-09 State Budget

2009
Clinic Restructuring Concept Paper 3/2009
Regional Trainings Fall 2009

2010
Draft Guidance Document 3/20/2010
Notice of Adoption Regulations 7/14/2010
Implementation Date 10/1/2010
45-day public comment period ceased 5/3/2010
Medicaid Managed Care Budget Amendment 6/14/2010
Fall Training 9/2010
Toward a Better Clinic Model

- Compliance with HIPAA requirements
- Clinically based service model
  - Codes emulate good practice
  - Multiple services in one visit
  - Enhancements e.g. complex care management, wellness interventions
  - Incentives for nights, weekends, language
- Resources in OMH system sustained
- Gross inequities eliminated
Implementation: Critical Success Factors

- State level
  - Long, participative planning
  - Gradual fiscal transition
  - Medicaid plans aligned
  - Collaborative monitoring for adjustments if needed

- Provider level
  - Leadership is the key to success:
    - Set the tone, hear the concerns, plan the work
    - Work the plan. Setting and monitoring benchmarks crucial to success
Public Process

- 39 official stakeholder meetings

Coalition of Behavioral Health Agencies
Conference of Local Mental Hygiene Directors
New York State Children’s Coalition
Families Together
Federation of Mental Health Centers
Greater New York Hospital Association
Healthcare Association of New York State

Mental Health Association of NYS
NYAPRS
NYS Council for Community Behavioral Health Care
NYS Psychiatric Institute
New York State Psychiatric Association
New York State Rehabilitation Association
United Hospital Fund
Extensive Training and Tools

- 70 OMH trainings, presentations, webinars
- OMH clinic financial projection model
- 2 Information technology presentations
- 2 Evaluation Group meetings (2010)
  - next meeting Sept 2010
Improvements

Flexibility & Discretion

- Enhanced service array
- Optional health services (physicals and health monitoring for now)
Improvements

Equitable Funding

- Multiple procedures same day
- Fair Medicaid payment
- Payment differentiation among procedures
- After hours and language other than English payment enhancements
- Supplemental payments for some physicians services
Equitable Funding Cont.

- Offsite – federal approval pending
- Interim state funding for children’s and crisis offsite procedures
- “Equivalent” Medicaid Managed Care rates
- Indigent care pool – approval pending
- Use of HIPAA compliant procedure codes – consistent with 3rd party payers
Provider Obligations

Accountability

- Immediate response to those in “urgent” need (forensic, inpatient, emergency, other determined by the County)

Access

- Provider and the County DCS shall develop policies to engage and serve individuals at risk. (after hours and urgent care)
Provider Impact

Financial
- Eliminate subsidy for Medicaid and non-MA
- Achieve reasonable productivity
- Phase out CSP subsidy
- Phase out county subsidies for other services

Business Practices
- Adapt claims processing to new rules
- Focus on supervision of staffing and clinical documentation
- Compliance with Medicaid rules
Clinic Reform And Health Care Reform

- Clinic reform positions providers for success under health care reform:
  - Mainstream approach to billing services
  - Ability to move toward integrated care
  - Health plans aligned

- Health care reform aligned with clinic reform:
  - Medicaid expansion
  - Parity
  - Integrated care concepts: ACO, Health Care Homes
Outstanding Issues

- Evaluation of Impacts
- Federal Approval of indigent care pool
- Federal Approval of off site services
- Implementation of “equitable” HMO rates
- CSP funding strategy, including managed care
- Support for county programs at risk
- Federal Reform and Managed Care
It’s Your Turn To Lead
Good Luck!